



CATALYST FOR PAYMENT REFORM

Annual Report Highlights from 2019

A snapshot of how CPR sparked change this year and how we're catalyzing a higher-value health care system.

October 2019



CPR'S 2019 MEMBERSHIP



- | | | |
|--|---|---|
| 32BJ Health Fund | General Motors | |
| 3M | Google Inc. | |
| Aircraft Gear Corporation | Group Insurance Commission, | |
| Aon | Commonwealth of Massachusetts | |
| Arizona Health Care Cost Containment System (Medicaid) | Hilmar Cheese Company, Inc. | Self-Insured Schools of California |
| AT&T | The Home Depot | South Carolina Department of Health and Human Services (Medicaid) |
| The Boeing Company | Mercer | Teacher Retirement System of Texas |
| CalPERS | Miami University (Ohio) | TennCare (Medicaid) |
| City and County of San Francisco | Ohio Department of Medicaid | Unite Here Health |
| Comcast | OhioPERS | US Foods |
| Compassion International | Pennsylvania Employees Benefit Trust Fund | Walmart Inc. |
| Covered California | The Pennsylvania State University | Wells Fargo & Company |
| The Dow Chemical Company | Pitney Bowes | Willis Towers Watson |
| Equity Healthcare LLC | Qualcomm Incorporated | |
| FedEx Corporation | | |

Over **17 Million** covered lives represented.

Over **\$75 Billion** in annual health care expenditures.

CPR members can move the market!



COORDINATION

Speak with one voice.
Send a consistent signal.
Set universal expectations.

The 2019 Health Plan Sourcing and Contracting Toolkit

Request for Information Questions
Model Contract Language
Renewal Questionnaire (NEW!)

The Advancing Bundled Payment Collaborative is wrapping up.

CPR will soon release and use the specifications the group developed to evaluate bundled payment vendors.

37 members held
5 major health plans accountable
during 15 HPUG meetings.

Now...introducing the PUGs!

The PBM User Groups kicked off
with the CVS Caremark pilot.

Regular meetings with major PBMs starting soon.



TOOLS & RESOURCES



Overdoses kill more than car crashes.

How-To Guide: Tackling Substance Use Disorders



Purchaser case study releases.

SISC Attacks Waste through Formulary Management Qualcomm Leverages Market Dynamics



Is your data warehouse meeting your needs?

CPR Data Warehouse Specs & Scorecards



Not all methodologies are created equal.

Purchaser Guide: Methodologies for Evaluating Value-Oriented Strategies



RESEARCH & ANALYSIS



State laws can impact efforts to improve cost and quality in health care.

The Database of State Laws Impacting Healthcare Cost and Quality (SLIHCQ)

Searchable. Sortable.

benefit design | network design | price transparency
provider market power | provider payment



Denver Market Assessment



How purchasers may be at a tipping point with reforming provider payment in a market with significant provider consolidation.



EDUCATION



WEBINAR SERIES



Spring: Policy Levers

Fall: Innovative Employers

300-Level Online Education Course

Direct Contracting



This course covers:

- ✓ Direct contracting models
- ✓ Design and implementation steps
- ✓ Employer case studies



CATCH THE REPLAY!

**Virtual Summit
on Disruptive
Purchasing Strategies**

A YEAR IN REVIEW

WHAT WE'VE ACCOMPLISHED IN 2019

How-to Guide:
Unraveling Genetic
Testing Benefits

Methodologies
for Evaluating
Value-Oriented
Strategies

Q1 CPR
Member
Strategy
Meeting

Database
of State
Laws and
Virtual
Summit

Annual CPR
Member Meeting,
Q2 HPUG and PUG

Virtual Summit
on Disruptive
Purchasing
Strategies

Q3 CPR Member
Strategy Meeting

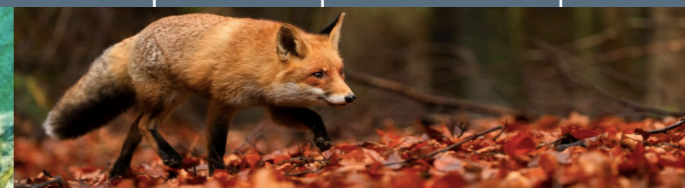
Fall Webinar
Series on
Employer
Innovation

Q3 Health
Plan User Group
Meetings

National
Scorecards on
Payment Reform 2.0
and Webinar

Data
Warehouse
Specs &
Scorecards

Analysis of
Medicaid Managed
Care Contracts and
Virtual Summit



Health Plan
Sourcing and
Contracting
Toolkit

Spring
Webinar
Series on
Policy Levers

Case Study
on SISC's
Waste Free
Formulary

CPR
Member
Survey

Denver
Market
Assessment

Q4
Health Plan
User Group
Meeting

Begin
Bundled
Payment
Vendor
Evaluations

Q1 Health
Plan User
Group
Meetings

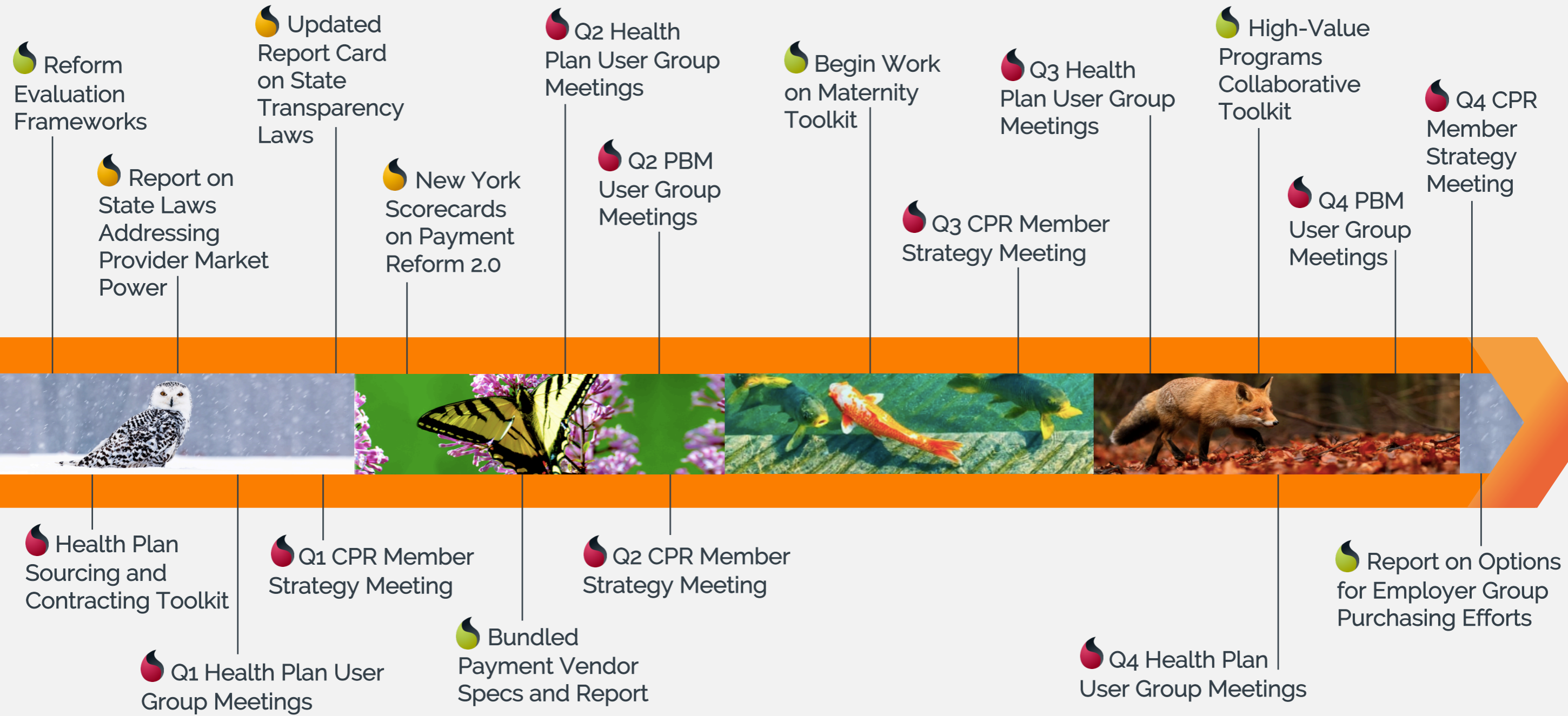
Case Study
on Qualcomm's
San Diego
Strategy

How-To Guide:
Tackling
Substance Use
Disorders

300-Level
Online Course
on Direct
Contracting

Q4 CPR
Member
Strategy
Meeting

2020 PREVIEW OF EVENTS AND RELEASES (MORE TO COME!)



Keep being **CATALYSTS** for change!